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| **ZURAB BAKOV, BSc., M.S.F** | Portland, OR  971.401.9680  zurabbakov@gmail.com |

Budget Forecasting ▫ Cash flow Management▫ Capital Budgets ▫ Asset Acquisitions ▫ Cost Accounting ▫ Financial Modelling ▫ Tax Reduction Planning ▫Currency Risk Management ▫ Financial Reporting ▫ Risk management

Microsoft Office ▫ Microsoft Excel ▫ Bloomberg ▫ 1C ERP ▫ Microsoft Navision ▫ Tableau

Experienced finance and general manager with a passion for improving businesses by applying my analytical skills and experience with a 14+ year track record of establishing new business processes, reducing costs, and implementing new technologies, both as a CFO and CEO.

**EDUCATION**

**Portland State University, Portland, Oregon**

Master of Science in Finance

**Kabardino-Balkarian State University, Nalchik, Russia**

Bachelor/Master of Science, Economics with emphasis in accounting, analysis, and auditing

**CAREER HISTORY**

**Director for Investor Relations,** *Green Company Ltd., Nalchik, Russia November 2016 – present*

Green, with a 10 percent market share of green peas and sweet corn in Russia, produces more than 45 million units each year.

• Budgeting, forecasting.

• Financial Analysis and Strategy.

• Preparing annual report.

• Identifying areas for improvement.

**Director,** *Southern Vegetables Ltd., Nalchik, Russia August 2015 - September 2016*

Southern, the second largest producer in Russia, produces 12,500 tons of tomato paste each year. The project was worth approximately $32 million.

• Constructed a tomato processing plant from the ground up.

• Selected and purchased equipment and agricultural machinery for the whole project.

• Organized the entire process of growing tomatoes on 3,700 acres.

• Designed and constructed the drip irrigation system.

• Secured loan funding.

• Hired, coached, and supervised more than 50 employees.

**Director,** *Green Company Ltd., Nalchik, Russia December 2011 - January 2013*

Green, with a 10 percent market share of green peas and sweet corn in Russia, produces more than 45 million units each year. The project was worth approximately $25 million.

• Re-equipped the enterprise for producing new products.

• Budgeted and purchased equipment and agricultural machinery.

• Attracted loan funding ($10 million) and worked with investors.

• Organized the process of growing green peas on 5,180 acres and corn on 2,200 acres.

• Designed and constructed irrigation systems (20 Pivot systems, water wells).

• Hired coached, and supervised more than 100 employees.

**CFO,** *GC Agro (Agro+ Ltd. and Agro-Investment Ltd.), Nartkala, Russia May 2005 - August 2015*

GC Agro, one of the three largest producers of canned fruits and vegetables in Russia, produces a wide range of canned products.

• Managed the financial unit (9 employees).

• Attracted loan funding ($30 million), leasing, and factoring.

• Developed the fiscal strategy (tax reduction).